

82-862



SUPPL



# Synex International Inc.

## **Third Quarter Report**

For nine months ended March 31, 2004

PROCESSED

MAY 24 2004

S THOMSON

DW 3/21

2004

### REPORT FROM THE PRESIDENT

The highlight of the third quarter of fiscal 2004 was the commencement on January 26, 2004 of electrical energy sales from the Mears Creek Hydro Plant.

Revenue for the three months ended March 31, 2004 increased to \$452,532 as compared to \$272,964 for the corresponding period of the previous year and the net loss after tax decreased to \$7,866 as compared to \$172,311 for continuing operations for the corresponding period of the previous year.

Revenue for the first nine months fiscal 2004 decreased to \$916,161 as compared to \$948,547 for the corresponding period of the previous year and the net loss after tax was \$159,251 as compared to the net loss from continuing operations of \$188,750 for the first nine months of fiscal 2003.

#### **Energy Division**

Revenue of the energy division for the first nine months decreased to \$385,140 from \$823,488 for the previous year with a segment operating loss of \$78,038 as compared to a profit of \$124,736 in the corresponding period in the previous year. Included in the fiscal 2003 result was the portion of the gain on sale of the software division attributable to the energy division.

On January 26, 2004, the Mears Creek Hydro Plant commenced commercial operation under a 20-year electricity purchase agreement with BC Hydro. The facility has now operated for over two months and electricity sales are meeting the estimated annualized revenue of over \$1 million.

Synex Energy had a Convertible Loan with New World Power Corporation, which was due on June 30, 2001. The loan principal, accrued unpaid interest and associated costs were secured by a first mortgage on the power plants of Wolverine Power Corporation located in Michigan State. During the first quarter of fiscal 2004, the energy division completed the foreclosure on the real estate assets of Wolverine and proceeded with the necessary actions to acquire the other assets.

On April 1, 2004, the energy division substantially completed the acquisition of the other assets and commenced operating the power facilities. The annual revenue from the Michigan power facilities is projected to be nearly US\$1 million.

The energy division is active on two other developments namely, the Kyuquot Utility and the 3MW Cypress Creek Hydro Project. In addition, it has an interest in the 112MW Forrest Kerr Project through its ownership of nearly 900,000 shares of Coast Mountain Power Corp, a public company trading on the TSX Venture Exchange.

#### **Engineering Division**

The consulting engineering division was active on a number of hydroelectric projects in British Columbia for both the energy division and external customers. Revenue for the first nine months of fiscal 2004 from external customers was \$490,850 as compared to \$603,123 in the previous year and segment operating profit decreased to \$70,813 from \$98,104. The decrease in revenue from external customers was a result of increased work by the engineering division on the Mears Creek Hydro Plant.

#### OUTLOOK

The Company now owns and operates 15MW of hydroelectric capacity in British Columbia and in the United States. Annualized energy revenue from the hydroelectric plants is expected to exceed \$2.3 million. The Company has entered a renewed growth phase and plans to use its available financial and technical resources to increase revenues by continuously developing new energy developments.

Greg Sunell, President

## Consolidated Balance Sheets

(unaudited)

Current   Cash and cash equivalents   \$ 269,428   1,391,975   1,175,745   967,318   14,187,745   967,318   14,187,745   967,318   14,187,745   967,318   14,187,745   967,318   14,187,745   967,318   14,187,745   967,318   14,187,745   967,318   14,187,745   967,318   14,187,745   967,318   14,187,745   967,318   14,187,745   14,187,745   14,187,745   1,187,745   1,187,745   1,147,745		March 31	June 30
Current         \$ 269,428         1,391,975           Accounts receivable         1,175,745         967,318           Prepaid expenses         40,786         41,837           Future income taxes         19,253         45,968           Loan receivable         0         1,844,643           Capital assets         8,625,690         102,515           Future income taxes         168,066         133,620           Projects in Development and other assets         473,965         1,870,517           Liabilities         \$ 10,772,933         6,398,393           Liabilities         296,922         362,626           Loan Payable         3,700,000         56           Accounts payable         \$ 296,922         362,626           Loan Payable         3,700,000         585,000           Account diabilities         585,000         585,000           Shareholders' equity         5,614,637         4,715,146           Capital stock         5,614,637         4,715,146           Retained earnings         576,374         735,625		2004	2003
Cash and cash equivalents         \$ 269,428 1,391,975 Accounts receivable 1,175,745 967,318 41,837 575,420 1,175,745 967,318 41,837 575,420 1,175,745 967,318 41,837 575,625 1,175,745 1,396,396,396,396,396,396,396,396,396,396	Assets		
Accounts receivable Prepaid expenses Prepaid expenses Future income taxes         1,175,745 967,318 40,786 41,837 45,988 40,786 119,253 45,988 192,253 45,988 192,253 45,988 192,253 45,988 192,251 22,447,098 0 1,844,643 26,981 102,515 102,	Current		
Prepaid expenses         40,786         41,837           Future income taxes         19,253         45,968           1,505,212         2,447,098           Loan receivable         0         1,844,643           Capital assets         8,625,690         102,515           Future income taxes         168,066         133,620           Projects in Development and other assets         473,965         1,870,517           Liabilities         \$ 10,772,933         6,398,393           Liabilities         \$ 296,922         362,628           Loan Payable         3,700,000         C           Accrued liabilities         585,000         585,000           Shareholders' equity         \$ 1,581,922         947,628           Shareholders' equity         \$ 5,614,637         4,715,140           Retained earnings         576,374         735,625           6,191,011         5,450,765		\$	
Future income taxes 19,253 45,968  1,505,212 2,447,098  Loan receivable 0 1,844,643 Capital assets 8,625,690 102,515 Future income taxes 168,066 133,625 Projects in Development and other assets 473,965 1,870,517  Liabilities  Current Accounts payable \$ 296,922 362,628  Loan Payable 3,700,000 Coccurrent 3,700,000 Section 1,850,000  Accrued liabilities  Shareholders' equity Capital stock Retained earnings 5,614,637 4,715,146 Retained earnings 5,76,374 735,625			
1,505,212			
Loan receivable Capital assets         0         1,844,643         102,515         Future income taxes         168,066         133,620         Projects in Development and other assets         473,965         1,870,517         \$ 10,772,933         6,398,393         6,398,393         \$ 10,772,933         6,398,393         \$ 296,922         362,626         \$ 296,	Future income taxes	 19,253	45,968
Capital assets       8,625,590       102,515         Future income taxes       168,066       133,625         Projects in Development and other assets       473,965       1,870,517         Liabilities         Current		1,505,212	2,447,098
Future income taxes   168,066   133,620   1,870,517   1,870,517   1,972,933   6,398,393   1,870,517   1,972,933   6,398,393   1,870,72,933   6,398,393   1,870,72,933   6,398,393   1,870,72,933   6,398,393   1,870,72,933   6,398,393   1,870,72,933   6,398,393   1,870,72,933   6,398,393   1,870,72,933   6,398,393   1,870,922   362,626   1,870,922	Loan receivable		1,844,643
Projects in Development and other assets 1,870,517  \$ 10,772,933 6,398,393  Liabilities  Current Accounts payable \$ 296,922 362,626  Loan Payable 3,700,000 Concount of the second of th	Capital assets		102,515
Liabilities  Current Accounts payable  Loan Payable Accrued liabilities  Shareholders' equity Capital stock Retained earnings  \$ 10,772,933	Future income taxes	168,066	133,620
Liabilities         Current       \$ 296,922       362,626         Accounts payable       296,922       362,626         Loan Payable       3,700,000       0         Accrued liabilities       585,000       585,000         Shareholders' equity       4,581,922       947,626         Shareholders' equity       5,614,637       4,715,140         Retained earnings       5,614,637       735,625         6,191,011       5,450,765	Projects in Development and other assets	473,965	1,870,517
Current Accounts payable       \$ 296,922       362,628         Loan Payable Accrued liabilities       3,700,000       0         Accrued liabilities       585,000       585,000         Shareholders' equity       2947,628         Capital stock Retained earnings       5,614,637       4,715,140         6,191,011       5,450,765		\$ 10,772,933	6,398,393
Current Accounts payable       \$ 296,922       362,628         Loan Payable Accrued liabilities       3,700,000       0         Accrued liabilities       585,000       585,000         Shareholders' equity       2947,628         Capital stock Retained earnings       5,614,637       4,715,140         6,191,011       5,450,765			
Accounts payable \$ 296,922 362,628  296,922 362,628  Loan Payable 3,700,000 C Accrued liabilities 585,000 585,000  4,581,922 947,628  Shareholders' equity  Capital stock 5,614,637 4,715,140 Retained earnings 576,374 735,628  6,191,011 5,450,768	Liabilities	 	
296,922   362,628	Current		
Loan Payable       3,700,000       0         Accrued liabilities       585,000       585,000         4,581,922       947,628         Shareholders' equity       5,614,637       4,715,140         Retained earnings       576,374       735,625         6,191,011       5,450,765	Accounts payable	\$ 296,922	362,628 
Accrued liabilities 585,000 58		296,922	362,628
4,581,922       947,628         Shareholders' equity       5,614,637       4,715,140         Capital stock       5,614,637       4,715,140         Retained earnings       576,374       735,628         6,191,011       5,450,768	Loan Payable	3,700,000	0
Shareholders' equity         Capital stock       5,614,637       4,715,140         Retained earnings       576,374       735,625         6,191,011       5,450,765	Accrued liabilities	585,000	585,000
Capital stock       5,614,637       4,715,140         Retained earnings       576,374       735,625         6,191,011       5,450,765		4,581,922	947,628
Capital stock       5,614,637       4,715,140         Retained earnings       576,374       735,625         6,191,011       5,450,765	Charabaldaral applic		
Retained earnings 576,374 735,625 6,191,011 5,450,765		F 04 4 00=	4 74 7 4 4 4
<b>6,191,011</b> 5,450,765			
	retained earnings	5/6,3/4	/35,625
\$ <b>10,772,933</b> 6,398,393		 6,191,011	5,450,765
		\$ 10,772,933	6,398,393

Approved by the Directors

Alan W Stephens Director

an stiffen

Greg J. Sunell Director

Synex International Inc

## Consolidated Statements of Income and Retained Earnings

(unaudited)

		Three months ended Mar 31		Nine months ended Mar 31	
		2004	2003	2004	2003
Revenue	\$	452,532	272,964	916,161	948,547
Expenses					
Amortization		60,824	7,751	105,639	30,743
Interest on Long Term Debt Selling, general and administrative		35,856 389,659	0 295,375	35,856 941,648	0 1,005,705
		486,339	303,126	1,083,143	1,036,448
Income (loss) before the undernoted		(33,807)	(30,162)	(166,982)	(87,901)
Unrealised foreign exchange gain (loss)		0	(140,267)	0	(76,867)
Income (loss) before provision for income taxes		(33,807)	(170,429)	(166,982)	(164,768)
Provision for income taxes		(25,941)	1,882	(7,731)	23,982
Net income (loss) from continuing operatons		(7,866)	(172,311)	(159,251)	(188,750)
Net income from discontinued operations		0	0	0	28,262
Gain on disposal of investment, net of income taxes	S	0	(520,000)	0	1,656,094
Net income (loss) for the period		(7,866)	(692,311)	(159,251)	1,495,606
Retained earnings (deficit) at beginning of period		584,240	1,382,120	735,625	(805,797)
Retained earnings (deficit) at end of period	\$	576,374	689,809	576,374	689,809
Earnings per share for the period :					
Income (loss) from continuing operations	\$	0.00	(0.01)	(0.01)	(0.01)
Net income (loss)	\$_	0.00	(0.05)	(0.01)	0.10
Fully diluted earnings per share for the period :					
Income (loss) from continuing operations	\$	0.00	(0.01)	(0.01)	(0.01
Net income (loss)	\$_	0.00	(0.04)	(0.01)	0.09
Weighted average number of common shares outsta	andin	g :			
Basic		17,537,083	15,224,416	17,537,083	15,224,416
Fully diluted		17,842,871	15,964,416	17,842,871	15,964,416

## Consolidated Statements of Cash Flows

(unaudited)

•		Three months ended Mar 31		Nine months ended Mar 31	
		2004	2003	2004	2003
Operating activities		•			
Net income (loss)	\$	(7,866)	(172,311)	(159,251)	(188,750)
Amortization	Ψ	60,824	7,751	105,639	30,743
Future income taxes		(25,941)	0	(7,731)	110,259
		27,017	(164,560)	(61,343)	(47,748)
Changes in operating assets and liabilities :		•	, ,	, , ,	<b>( ,</b>
Decrease (increase) in accounts receivable		180,724	428,430	(208,427)	668,976
Decrease (increase) in prepaid expenses		(20,484)	9,807	1,051	40,850
(Decrease) increase in accounts payable and accrued liabilities		91,627	1,600	(65,706)	(128,742
		278,884	275,277	(334,425)	533,336
Financing activities					
Loan payable		600,000	0	3,700,000	0
Common shares issued		22,000	0	899,497	8,000
		622,000	0	4,599,497	8,000
Investing activities					
Loan receivable		4,024	(56,704)	1,844,643	(365,546
Energy projects (net)		5,315,556	(365,926)	1,492,957	(804,934
Capital asset additions		(6,414,932)	(6,493)	(8,725,804)	(8,834
Investments		125	15,460	585	(177,654
		(1,095,227)	(413,663)	(5,387,619)	(1,356,968
Increase (decrease) in cash and cash equivalents from continuing operations during the period	\$	(194,343)	(138,386)	(1,122,547)	(815,632
Increase (decrease) in cash and cash equivalent from discontinued operations during the period :					
Operations		0	0	0	(200,150
Capital assets		0	0	0	114,996
Investments		0	0	0	2,176,094
Cash and cash equivalents at beginning of period		463,771	1,970,184	1,391,975	556,490
Cash and cash equivalents at end of period	\$	269,428	1,831,798	269,428	1,831,798
Cumplemental disabases of social flow in force of	-		·	<del></del>	
Supplemental disclosure of cash flow information :		_	(0.455)	-	
Cash payment for taxes Cash receipts for taxes	\$ \$	0 13,900	(3,400) 1,518	0 13,900	(23,650 1,518

#### 1. BASIS OF PRESENTATION

These consolidated financial statements should be read in conjunction with the consolidated financial statements and notes included in the Company's 2003 Annual Report. The accompanying financial information does not include all disclosures required under generally accepted accounting principles ("GAAP") because certain information included in the Company's 2003 Annual Report has not been included in this report. The accompanying financial information reflects all adjustments consisting primarily of normal recurring adjustments, which are, in the opinion of management, necessary for a fair presentation of the results for the interim periods.

Certain comparative figures have been reclassified to conform with the basis of presentation adopted in the current period.

#### 2. BUSINESS SEGMENTS

#### Three months ended March 31

(unaudited)

The principal classes of business of the Company are the funding and development of energy projects, and the provision of engineering and project management services.

2004		Energy	Software	Engineering	Corporate	Consolidated
Total revenue	\$	283,192	-	288,549	113,499	685,240
Inter-segment revenue		18,948	-	109,063	104,697	232,708
Revenue from customers	\$ -	264,244	-	179,486	8,802	452,532
Segment operating profit (loss) Corporate general expenses Corporate income taxes	_	(5,633)	·	7,910	•	2,277 36,084 (25,941)
Net income (loss) for the period	\$					(7,866)
Identifiable assets	\$	10,060,007	-	374,903	338,023	10,772,933
Capital expenditures	\$	1,095,350	-	4,026	-	1,099,376
Amortization	\$	54,679	-	3,278	2,867	60,824
2003		Energy	Software	Engineering	Corporate	Consolidated
l otal revenue	\$	79,052	-	280,323	195,576	333,161
Inter-segment revenue			-	117,068	164,919	60,197
Revenue from customers	\$ _	79,052	-	163,255	30,657	272,964
Segment operating profit (loss) Corporate general expenses Corporate income taxes		(368,536)	-	29,976	(326,385)	(664,945) 25,484 1,882
Net income for the period	\$ -	····		<u> </u>	-	(692,311)
Identifiable assets	\$	4,206,666	-	240,295	1,725,484	6,172,445
Capital expenditures	\$	365,925	-	2,844	3,650	372,419
Amortization	\$	2,333	-	1,599	3,819	7,751

The following table sets forth the geographic information of revenues which are attributed to countries based on location of customers:

Countries	2004	2003
Canada United States	\$ 452,532 -	268,198 4,766
Total	\$ 452,532	272,964

All of the company's long-lived assets are located in North America.

### 2. BUSINESS SEGMENTS - continued

#### Nine months ended March 31

(unaudited)

The principal classes of business of the Company are the funding and development of energy projects, the development and marketing of software products (2003), and the provision of engineering and project management services.

2004		Energy	Software	Engineering	Corporate	Consolidated
Total revenue	\$	428,645	-	907,997	315,959	1,652,601
Inter-segment revenue		43,505	-	417,147	275,788	736,440
Revenue from customers	\$ -	385,140	-	490,850	40,171	916,161
Segment operating profit (loss) Corporate general expenses Corporate income taxes		(78,038)	-	70,813	-	(7,225) 159,757 (7,731)
Net income for the period	\$ ~					(159,251)
Identifiable assets	\$	10,060,007	_	374,903	338,023	10,772,933
Capital expenditures	\$	7,217,910	-	14,937	•	7,232,847
Amortization	\$	88,030	<b>-</b> .	9,009	8,600	105,639
		E	Software	Engineering	Cornorata	Consolidated
2003		Energy	Sollware	Engineering	Corporate	Consolidated
Total revenue	\$	823,488	705,710	886,152	2,097,762	
	\$				•	4,513,112 682,761
Total revenue	\$		705,710	886,152	2,097,762	4,513,112
Total revenue Inter-segment revenue	\$ \$		705,710 2,000	886,152	2,097,762	4,513,112 682,761
Total revenue Inter-segment revenue Discontinued operations		823,488	705,710 2,000 2,881,804	886,152 283,029	2,097,762 397,732	4,513,112 682,761 2,881,804
Total revenue Inter-segment revenue Discontinued operations Revenue from customers		823,488 823,488	705,710 2,000 2,881,804 (2,178,094)	886,152 283,029 603,123	2,097,762 397,732 1,700,030	4,513,112 682,761 2,881,804 948,547 1,670,143 140,805
Total revenue Inter-segment revenue Discontinued operations Revenue from customers Segment operating profit		823,488 823,488	705,710 2,000 2,881,804 (2,178,094)	886,152 283,029 603,123	2,097,762 397,732 1,700,030	4,513,112 682,761 2,881,804 948,547 1,670,143
Total revenue Inter-segment revenue Discontinued operations Revenue from customers Segment operating profit Corporate general expenses		823,488 823,488	705,710 2,000 2,881,804 (2,178,094)	886,152 283,029 603,123	2,097,762 397,732 1,700,030	4,513,112 682,761 2,881,804 948,547 1,670,143 140,805
Total revenue Inter-segment revenue Discontinued operations Revenue from customers  Segment operating profit Corporate general expenses Corporate income taxes	\$ - \$ - \$ -	823,488 823,488	705,710 2,000 2,881,804 (2,178,094)	886,152 283,029 603,123	2,097,762 397,732 1,700,030	4,513,112 682,761 2,881,804 948,547 1,670,143 140,805 33,732
Total revenue Inter-segment revenue Discontinued operations Revenue from customers  Segment operating profit Corporate general expenses Corporate income taxes Net income for the period	\$ - \$ -	823,488 823,488 124,736	705,710 2,000 2,881,804 (2,178,094)	886,152 283,029 603,123 98,104	2,097,762 397,732 1,700,030 1,338,712	4,513,112 682,761 2,881,804 948,547 1,670,143 140,805 33,732 1,495,606

The following table sets forth the geographic information of revenues which are attributed to countries based on location of customers :

Countries		2004	2003
Canada United States	\$	916,161	849,309 99,238
Total	\$	916,161	948,547
	· <del></del>		

All of the company's long-lived assets are located in North America.

#### 3. ACCOUNTS RECEIVABLE

		Mar 31	Jun 30
		2004	2003
Accounts receivable - Trade	\$	598,818	337,719
Security deposits, interest and other		576,927	629,599
Total	\$ <u></u>	1,175,745	967,318

#### 4. SUBSEQUENT EVENTS

As of April 1, 2004, the Company's wholly owned subsidiaries, Synex Energy Resources Ltd. and Synex Michigan LLC, executed an agreement with Wolverine Power Corporation under which Synex acquired the operating assets of the hydroelectric plants located in Michigan, USA. Synex formerly acquired the real estate assets under foreclosure proceedings.

Effective April 1, 2004, Synex Energy Resources Ltd. through its wholly owned subsidiaries in the United States owns and operates the four hydroelectric plants located on the Tittabawassee River near Midland with a total installed capacity of about 11 MW.

#### Stock Exchange Listing

The Toronto Stock Exchange Trading Symbol (SXI) Listed on June 5, 1987

#### **Auditors**

Dale Matheson Carr-Hilton LaBonte Chartered Accountants Suite 1700 – 1140 West Pender Street Vancouver, B.C. V6E 4G1

#### **Solicitors**

Fraser Milner Casgrain
Barristers and Solicitors
15th Floor
The Grovesnor Building
1040 West Georgia Street
Vancouver, B.C. V6E 4H8

#### Registrar and Transfer Agent

Computershare Trust Company of Canada 510 Burrard Street Vancouver, B.C. V6C 3B9

#### **Bankers**

Royal Bank of Canada 1025 West Georgia Street Vancouver, B.C. V6E 3N9

#### **Head Office**

1444 Alberni Street, 4th Floor Vancouver, BC V6G 2Z4 Telephone 604-688-8271 Facsimile 604-688-1286

#### Website

www.synex.com Email: gsunell@synex.com

### SYNEX INTERNATIONAL INC. **NEWS RELEASE**

TSE: SXI, `

May 7, 2004

RECEIAED SYNEX INTERNATIONAL INC. THIRD QUARTER REPORT FOR FISCAL 2004

The highlight of the third quarter of fiscal 2004 was the commencement on January 26, 2004 of electrical energy sales MIERNATIONAL CORPORATEFINANCE from the Mears Creek Hydro Plant.

Revenue for the three months ended March 31, 2004 increased to \$452,532 as compared to \$272,964 for the corresponding period of the previous year and the net loss after tax decreased to \$7,866 as compared to \$172,311 for continuing operations for the corresponding period of the previous year.

Revenue for the first nine months of fiscal 2004 decreased to \$916,161 as compared to \$948,547 for the corresponding period of the previous year and the net loss after tax was \$159,251 as compared to the net loss from continuing operations of \$188,750 for the first nine months of fiscal 2003.

Energy Division: Revenue of the energy division for the first nine months decreased to \$385,140 from \$823,488 for the previous year with a segment operating loss of \$78,038 as compared to a profit of \$124,736 in the corresponding period of the previous year. Included in the fiscal 2003 result was the portion of the gain on sale of the software division attributable to the energy division.

On January 26, 2004, the Mears Creek Hydro Plant commenced commercial operation under a 20-year electricity purchase agreement with BC Hydro. The facility has now operated for over two months and electricity sales are meeting the estimated annualized revenue of over \$1 million.

Synex Energy had a Convertible Loan with New World Power Corporation, which was due on June 30, 2001. The loan principal accrued unpaid interest and associated costs were secured by a first mortgage on the power plants of Wolverine Power Corporation located in Michigan State. During the first quarter of fiscal 2004, the energy division completed the foreclosure on the real estate assets of Wolverine and proceeded with the necessary actions to acquire the other assets. On April 1, 2004, the energy division substantially completed the acquisition of the other assets and commenced operating the power facilities. The annual revenue from the Michigan power facilities is projected to be nearly US\$1 million.

The energy division is active on two other developments namely, the Kyuquot Utility and the 3MW Cypress Creek Hydro Project. In addition, it has an interest in the 112MW Forrest Kerr Project through its ownership of nearly 900,000 shares of Coast Mountain Power Corp, a public company trading on the TSX Venture Exchange.

Engineering Division: The consulting engineering division was active on a number of hydroelectric projects in British Columbia for both the energy division and external customers. Revenue for the first nine months of fiscal 2004 from external customers was \$490,850 as compared to \$603,123 for the previous year and segment operating profit decreased to \$70,813 from \$98,104. The decrease in revenue from external customers was a result of increased work by the engineering division on the Mears Creek Hydro Plant.

#### OUTLOOK

The Company now owns and operates 15MW of hydroelectric capacity in British Columbia and in the United States. Annualized energy revenue from the hydroelectric plants is expected to exceed \$2.3 million. The Company has entered a renewed growth phase and plans to use its available financial and technical resources to increase revenues by continuously developing new power facilities.